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LETTER FROM ASAP POWERWASHING TO VALPAK

Submitted May 23, 2018

Scott,

I just wanted to let you know what a value we have added to our business over the last 6 years by teaming up with Val-Pak. *The mailer has been running for two months now in 2018 and the calls have been off the chart! We have scheduled 99% of the residential power washings we've quoted and they just keep coming.*

The other added bonus to us teaming up with Val-Pak is that while performing the residential power washing we made some great contacts and are now power washing there commercial properties as well. Comparing growth numbers over the last few years has shown us a significant change; *the business has grown 45% so far and we are still only at the beginning of the season!*

Thanks again for all the hard work and we look forward to a long lasting business relationship with Val-Pak.

Respectfully,

Bill Plamondon, General Manager
ASAP Fire & Safety Corporation

Scott Gianitsis, Sr. Marketing Consultant
First Valpak Mailing April 2013 - **6 Year Valpak Client**